

Project Title Brief project description (including scope of project, customer, procurement route, other relevant bodies)	Contract / framework term & Start date	Anticipated HCC value over term	Anticipated Total Value over term	Approval required / project update										
<p><u>Framework Agreement for Education and Non Education Establishment Cleaning and Window Cleaning</u></p> <p>Current call off contracts for cleaning of education and non education establishments are coming to an end and new arrangements now need to be put in place.</p> <p>It is proposed to establish framework arrangements through which new contracts will be provided for cleaning and window cleaning services for HCC, academies, voluntary aided and maintained schools, Hampshire Fire and Rescue Service and the Office of the Police and Crime Commissioner / Hampshire Constabulary.</p> <p>The proposed approach will provide a flexible solution for cleaning services and will feed into the longer term strategy for contracted soft facilities management services.</p> <p>Current annual spend is detailed below</p> <table border="1" data-bbox="192 983 1346 1094"> <thead> <tr> <th data-bbox="192 983 421 1054">Annual Spend</th> <th data-bbox="421 983 651 1054">HCC</th> <th data-bbox="651 983 927 1054">Schools and other partners</th> <th data-bbox="927 983 1111 1054">HFRS</th> <th data-bbox="1111 983 1346 1054">Police</th> </tr> </thead> <tbody> <tr> <td data-bbox="192 1054 421 1094">Spend 2016/7</td> <td data-bbox="421 1054 651 1094">£1M</td> <td data-bbox="651 1054 927 1094">£3.4M</td> <td data-bbox="927 1054 1111 1094">£230K</td> <td data-bbox="1111 1054 1346 1094">£1.36M</td> </tr> </tbody> </table>	Annual Spend	HCC	Schools and other partners	HFRS	Police	Spend 2016/7	£1M	£3.4M	£230K	£1.36M	Up to 4 years commencing November 2017	£14m incl. schools	£24m	Authority to spend
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<p><u>LASER Framework Agreement for the Purchase of Mains Gas and Electricity</u></p> <p>The current arrangement with LASER is due to terminate on 30 September 2018.</p> <p>The 2 year contract was in place to allow HCC to re-visit and refresh the Category Plan for Energy and other Utilities. There has been an unavoidable delay in the commencement of the work on this plan and this entry on BLAPP is to anticipate an extension to the current agreement for 12 months up to 30 September 2019.</p> <p>Any notification to LASER regarding an extension must be provided before 30 September 2017 as they operate 1 on a one year notice period.</p> <p>There is also an indication that with an extension, we will benefit from lower than current pricing.</p> <p>LASER in their last report advised that they have purchased 34% of the Purchase in Advance electricity basket for the year commencing 1 October 2018, and 36% of the gas requirements. The current secured prices of both baskets are lower than the current market prices:</p>	12 Months commencing 1 October 2018	Mains Gas £1.44 Million - Electricity £6.6 Million	Mains Gas £8 Million - Electricity £16.5 Million	Revised Approval for Authority to procure and Authority to Spend

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Purchase in Advance Oct 18 - Sep 19																							
Commodity	Current Basket Price	Current Market Price	Difference	Difference %																			
Gas	42.69 p/th	43.13 p/th	-0.44 p/th	-1.0%																			
Elec	£40.78/MWh	£41.38/MWh	-£0.60/MWh	-1.5%																			
<p>Whilst it is not possible to say with certainty how the market will move between now and 30 September 2018 (i.e. the final date for purchasing PIA requirements from 1 Oct 18 onwards), the above differences against HCC (and partner authority) energy volumes equate to avoided costs of £86k for electricity and £36k for gas.</p> <p>The Current Agreement was approved at a value of £49 Million on 25 July 2016. (HCC account for approximately 40% of the spend on Electricity and 18% of the spend on Mains Gas)</p> <table border="1"> <thead> <tr> <th></th> <th>HCC</th> <th>Schools, Districts & other Partners</th> <th>Police</th> <th>HFRS</th> </tr> </thead> <tbody> <tr> <td>Current Contract Value for 2 Years</td> <td>£15.5M</td> <td>£29.25M</td> <td>£3.25M</td> <td>£0.9M</td> </tr> <tr> <td>Proposed Value of extension for year 3</td> <td>£7.5</td> <td>£14.5M</td> <td>£1.6M</td> <td>£0.44M</td> </tr> </tbody> </table> <p>We are currently contacting all users to ensure that they wish to remain on contract for this additional 12 month period.</p>						HCC	Schools, Districts & other Partners	Police	HFRS	Current Contract Value for 2 Years	£15.5M	£29.25M	£3.25M	£0.9M	Proposed Value of extension for year 3	£7.5	£14.5M	£1.6M	£0.44M				
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<u>Digital Programme</u> All hardware, software and external services required for the delivery of the Digital 2 programme and any extensions to Digital 1 and 1.5 programmes. To include contracts for: <ul style="list-style-type: none"> • C4C Service new licences for extended use across the organisation • C4C Sales • Dell Boomi Licencing • Hybris Licencing • PowerBi Licencing • TFS licencing • Robotics process technology, licencing and associated integration tools • Sitecore licencing and environment licencing • WebChat (SnapEngage) • Amazon Web Services • ForgeRock licences The above are new requirements providing expansion and growth of services, new efficiency opportunities (such as software automation of multi task processes) and to assist with revenue opportunities (such as the SAP C4C Sales tool)	Various contract terms from 1st Nov 2017	Up to £7m	n/a	Approval to procure & approval to spend

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<u>T19 IT - HPSN3</u> The current HPSN2 contract expires at the end of July 2019. The project will include provision for the replacement and maintenance of the HPSN2 wide area network and internet access, HPSN2 voice service and HPSN2 services to schools. Procurement route to market is likely to be OJEU open, restricted or competitive dialogue. If services are unbundled, some elements may be procured through appropriate available frameworks Current annual business as usual spend £7.5 million	7 + 3 year framework from 1st April 2019	Up to £120m	Up to £200m to include partners & schools (£40m attributable to schools where HCC buys & resells services)	Approval to procure & approval to spend
<u>Procurement of a Managed Print and Document Services</u> The current PrintSmart contract with Canon expires in August 2018. Simultaneously, contracts on high volume production devices in Hampshire Printing Services also terminate. These services are managed by Facilities Management (CCBS) and are provided to all HCC departments, partners and customers. Although the corporate drive is to reduce print, service provision will need to continue beyond August 2018. Procurement route to market will through a competition against the CCS framework: RM3781 Multifunctional Devices, Managed Print and Content Services and Records and Information Management (Lot 2: Multifunctional Devices and Print Management Software and Services). This expenditure falls within existing budget provision. Current annual spend for the existing contract is £2.7 million	5 year contract from August 2018, 3 +1 +1 term	Up to £14m	n/a	Approval to procure & approval to spend

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<u>Enabling Productivity</u> All hardware, software and external services required for the delivery of the HCC Enabling Productivity programme. The hardware will typically consist of PC's, Terminals, Monitors, and Laptops, Tablets and Smartphones and any associated warranties. Currently already £8.0 million allocated to EP leaving a further £12.0 million of new financial requirement.	5 + 2 year contract from 1 st Nov 2017	Up to £20m	£10m (Schools)	Approval to procure & approval to spend